

CAMP CARD LEADER GUIDE



IMPORTANT DATES:



March 5th & 6th
Camp Card Kick Off



March 29th
1st prize drawing



April 5th
2nd prize drawing



April 12th
3rd prize drawing



April 19th
4th prize drawing



April 26th
Final prize drawing & sale ends



May 2nd
All money & unsold cards due



May 10th
Council Top Seller Announced!



May 10th
Commission drops to 25%

WHAT IS IT

Camp Cards offer valuable discounts to local retailers. Some of the discounts are single-use, while many can be used throughout the year. Scouts sell the cards to family, friends, neighbors, and community members. Units earn a sales commission, which they can use to pay for Scouting adventures!

HOW IT WORKS

This is a risk-free fundraising project for your unit or Scouts to earn their way to Camp, purchase unit equipment, uniforms, or anything Scouting related. Each Camp Card will sell for \$10.00 to the public and will have multiple discounts for the customer to use throughout the year. The participating unit will receive 50% commission of the sales for each Camp Card sold!

PRIZES

Every time a Scout sells 20 cards, an adult leader can enter that Scout into a weekly drawing for a prize! There will also be a top seller drawing at the end for one Scout to win a Nintendo Switch Lite! Each Unit Camp Card Chair will email their Units Top Seller Information to Micah.Huffman@scouting.org by May 8th. All winners will be announced via Facebook!

PRIZE DRAWING ENTRY



FAST FACTS:

- ✓ Retail value of one Camp Card: \$10.00
- ✓ Unit commission: 50% (\$5.00 per Camp Card)
- ✓ Sales dates: March 7– April 26, 2024
- ✓ Deadline for payments and returns May 2, 2024

FOR MORE INFORMATION VISIT THE LINK BELOW OR SCAN THE QR CODE



601-582-2326



PineBurrScouts.org/camp-cards

**Sell
10
Cards**

Cub Scout Family Camp

\$50 - the total registration cost for a youth & adult to attend Family Camp

**Sell
15
Cards**

Webelos Resident Camp

\$75 - the total registration cost for a youth & adult to attend Webelos Camp

**Sell
18
Cards**

BSA Registration Fee

\$90 - the total registration cost for a youth to be a registered member in Scouting

**Sell
31
Cards**

Scouts BSA Winter Camp

\$155- the total registration cost for a youth to attend Winter Camp

**Sell
55
Cards**

Scouts BSA Summer Camp

\$275 - the total registration cost for a youth to attend Summer Camp

**Sell
300
Cards**

High Adventure Base

\$1500 - the total registration cost for a youth to attend a High Adventure Base

GET STARTED!

1. Determine how commission will break down and for what it will be used.
2. Set a per youth sales goal (number of Camp Cards he/she should sell).
3. Set an overall unit sales goal.
4. Clearly communicate unit needs with each youth and parent.
 - o Explain how the sale of Camp Cards teaches youth the value of earning their way!
 - o Explain exactly where the unit plans to allocate the revenue generated from the sales.
5. Clearly communicate Camp Card calendar with all youth and parents
 - o Have a Kickoff for your unit!
 - o Have a Turn-In date for money and unsold Camp Cards!

COMMUNICATION

Communication will be made periodically throughout the sale requesting progress updates. If any major issues come up, please do not hesitate to contact your District Executive. When the sale begins, information will be sent to assist with troubleshooting issues. Online forms will be made available for requesting additional cards during the sale and reporting vendor issues or issues with specific locations not honoring a promotion. While we hope that no vendor issues will occur, we will work promptly to resolve the issue. Please make sure that Scouts and parents do not confront vendors when an offer is not being accepted or honored.

COAST OFFERS

- Sicily's Pizza: Buy one Buffet, Get One Buffet free
- Big Play : \$5 Attraction card (One time use)
 - Dicks Sporting Goods: \$10 off \$50
 - Frosty Mug: 10% off purchase
- The Butcher on Tucker: \$5 off \$50 Purchase
 - Nelson Outdoors: \$5 off \$25 Purchase
 - Spanish Trail Lanes: Buy 1 hour of bowling, get 30 mins free
 - Buffalo Wild Wings: 10% off Total
 - Mugshots Grill & Bar: Buy 2 entrees at regular price get chips and rotel free
 - Rock n Roll Sushi: Buy Hibachi or Headliner Roll at Regular Price, Get Free App (\$8.00 Value)
- QUAKES Ice Creamery: Buy 1 scoop in a cup or cone at regular price, get 1 topping free
- Long Beach Market and Deli: 10% off deli kitchen items only
- McAlister's Deli: Free cookie with purchase of entrée
 - Dat Kitchen Too: \$5 of \$50 purchase
- Big Play : Buy \$20 attraction card Get \$10 attraction card (Multiple Use)
- Waffle House: Buy One Waffle Get One Free
 - Finest Grind: \$5 off \$25 purchase
- Pizza Inn: Buy Large Pizza at regular price get a medium pizza for free
- Walk-ons Sports Bistreaux: Free Small Waffle Cheese Fry
 - The Shed BBQ: 5% on discount on your purchase. Merchandise not included.
 - Buffalo Wild Wings: 10 % off Total
 - Dairy Queen: Buy one blizzard get one blizzard of equal or lesser value free. One use per visit
 - Papa Johns: 25% off

PINE BELT OFFERS

- Dicks Sporting Goods: \$10 off \$50
- Corner Market: \$5 off \$50
- Sports Clips : MVP \$5 off
- Eagle Tire: 5% off Tires/10% off service/up to \$25.00 off
- Fuzzy Tacos: 10% off a regular purchase
- Shug's Cookie Dough & Candy Bar: 10% off entire purchase
- Shady Acres: Buy lunch at regular price get dessert free
- Picayune Donut: \$5 off \$50 Purchase
- Salad Station: 10% Off Entire Purchase
 - Ace Hardware: \$5 off \$25
 - Main Street Coffee Company: 10% Off
 - Blu Jazz Cafe: 10% off
- Walk-ons Sports Bistreaux: Free Fried Pickle (No Purchase Necessary)
- McAlister's Deli: Free cookie with purchase of entrée
- Waffle House: Buy One Waffle Get One Free
- Hattiesburgers and Blues: 10% off purchase
 - Nellie's Chicken and Daquiris: 10% off purchase
 - Southbound Bagel & Coffee: Free Plain Bagel with \$10 Purchase
 - Finest Grind: \$5 off \$25 purchase
 - Laurel Creamery: 15% Off
 - Dixie Que LLC: 10% off purchase
 - Mugshots Grill & Bar: Buy 2 entrees at regular price, get Cha-Cha Chips 'n Rotel Free
 - The Melt Bistro & Boba: 10% off
 - Buffalo Wild Wings: 10 % off Total
- Js Tavern: 5% Off \$50, 15% off \$100. Excludes Alcohol
- Play It Again Sports: \$5 off of \$50 Purchase
 - Swamp Shack BBQ: 10% off any purchase \$10 or more
 - Papa Johns: 25% off

MOST OF ALL, HAVE FUN DURING THE SALE AND HELP YOUR SCOUTS HAVE FUN AS WELL!